

## COMMUNICATION

Knowledge about group dynamics

+

Active listening so all views are taken into account

+

Encourage participation in discussions and decision making

+

Empathetic communication

# COMPETENCIES FOR COLLABORATION

## CAPACITY OF ADAPTATION

Be prepared for unexpected changes

Deal with potential damage

Be able to adapt

Take advantage of opportunities

## OPEN-MINDEDNESS

Apply transversal analysis

Draw improbable connections

Apply critical thinking

Share know-how

Overcome work in silos

Be creative

## ORGANIZATION - PLANNING

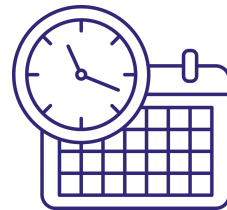
- Set joint goals of collaboration
- Decide tasks needed
- Set deadlines & responsible persons
- Decide on the support while implementing the task

# ASPECTS TO TAKE INTO CONSIDERATION



## Buy-in

Is there a common understanding of the potential benefits and obligations?



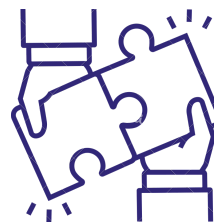
## Calendar/Time resources

What are the human resources available? How much time can we dedicate to collaboration?



## Setting up a Budget/resources

Do we need an internal budget/resources for all partners to agree on?



## Relevant actors of maintaining collaboration

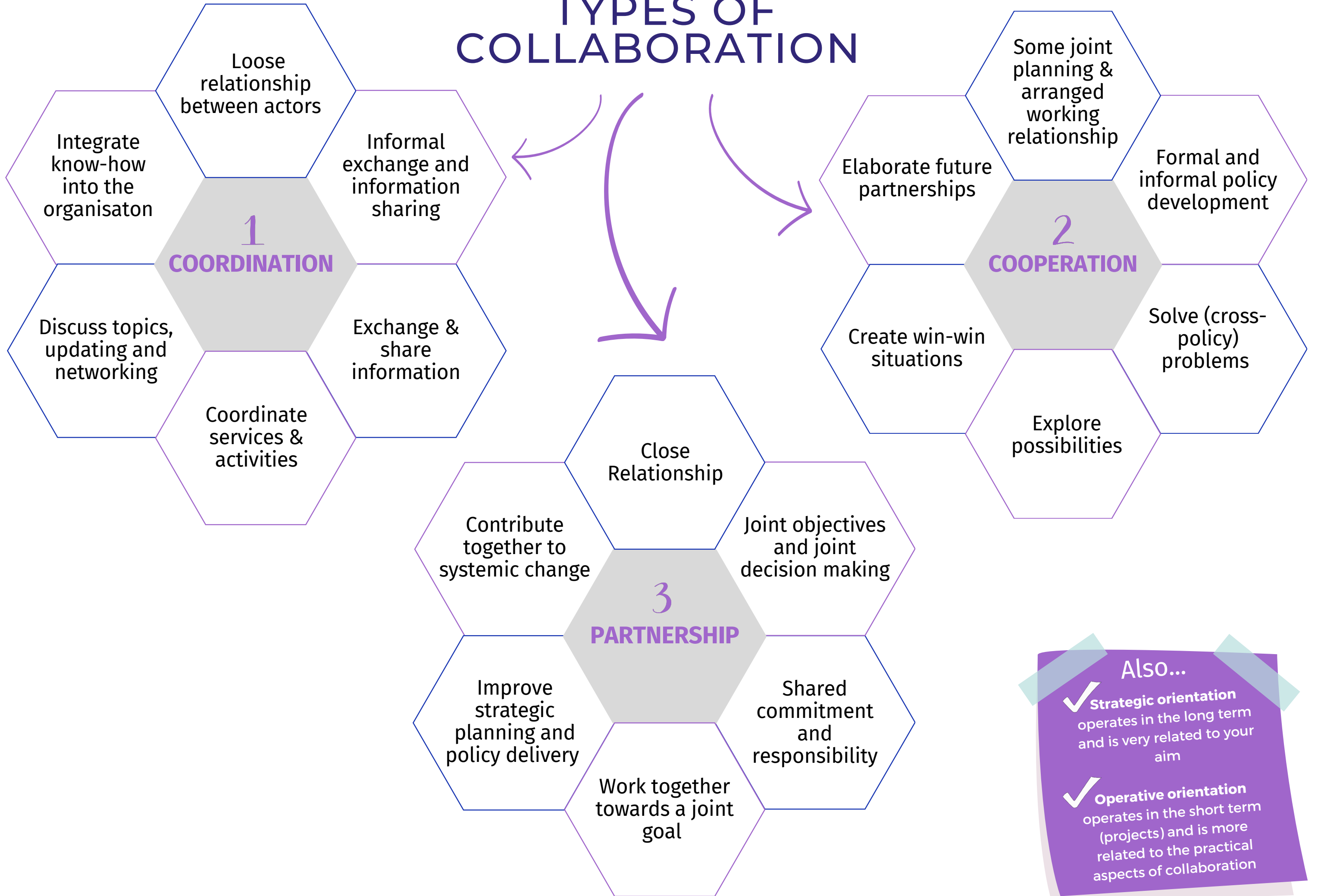
Which actors are needed to implement it?



## Communication plan

What do we need to include in a communication plan?

# TYPES OF COLLABORATION



**Also...**

- ✓ **Strategic orientation** operates in the long term and is very related to your aim
- ✓ **Operative orientation** operates in the short term (projects) and is more related to the practical aspects of collaboration